

Access Free The Membership Economy Find Your Super Users Master The Forever Transaction And Build Recurring Revenue

The Membership Economy Find Your Super Users Master The Forever Transaction And Build Recurring Revenue

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The Membership Economy Find Your

"The Membership Economy is an insightful, research based look at the strategies and tactics needed to develop, grow and maintain a membership-style program for customers. It is perhaps the best, most detailed source I've found on this subject to date, and it has very much changed the way I think about our own growing membership program.

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The Membership Economy by Robbie Kellman Baxter

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The must-read summary of Robbie Kellman Baxter's book: "The Membership Economy: Find Your Superusers, Master the Forever Transaction and Build Recurring Revenue". This complete summary of the ideas from Robbie Kellman Baxter's book "The Membership Economy" highlights the fact that more and more corporate giants (like Apple and Amazon) are re-thinking their business models to go from selling individual products to offering memberships.

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